STAGE *Introduction*



SELL LIKE YOU MEAN IT

The next time a customer asks for a quote, there may be a better question to ask before you give them a price.

Our next speaker knows that moment from her work in sales and the building industry. An entrepreneur and founder of Grit Blueprint, she helps teams understand the need behind the request and make their value clear.

With Sell Like You Mean It,

PLEASE WELCOME STEFANIE COUCH.